

May 9, 2014

THE CITY OF SALISBURY  
HUMAN RESOURCES DEPARTMENT  
City Office Building  
132 North Main Street, 2<sup>nd</sup> Floor  
P. O. Box 479  
Salisbury, NC 28145-0479



## ***EMPLOYMENT OPPORTUNITIES***

### **Broadband Business Sales Specialist**

Seeking a self-motivated, energetic and creative sales person with proven commissioned business sales experience. Essential functions include: Presentations to potential business customers with accurate information of all options of services available. Prospecting new business customers through door-to-door, networking events, referrals, cold-calling and any other means necessary. Maintain the confidentiality of customers and business data at all times. Follows up with all inquiries in a timely manner. Polished written and verbal skills. Perform other duties as assigned. Meet productivity set by the department. Must provide excellent customer service and promote a positive image of the city at all times. Monday-Friday with the flexibility to work 10 am to 9 pm and some Saturdays and/or Sundays (hours will vary based on meeting minimum sales quotas).

Requires a High School Diploma or GED. Bilingual is a plus. Must have a valid driver's license with a good record in the State of North Carolina.

**This position is open until filled.  
First review is May 23, 2014. EOE**

**Base salary: \$20,000.00  
Plus commission based on individual performance  
Earning potential \$45,000.00 plus  
With potential benefits**

For more information visit/call the City of Salisbury Human Resources Department,  
City Office Building, 132 North Main Street, 2<sup>nd</sup> Floor  
Phone: (704)638-5217. Apply online: [www.salisburync.gov/hr](http://www.salisburync.gov/hr)  
Job Opportunities Hotline: 704-638-5355